



chris anstey limited

Training and leadership overview

The contents of this presentation are adapted for every client to provide a bespoke package with relevant industry context.

November 2009

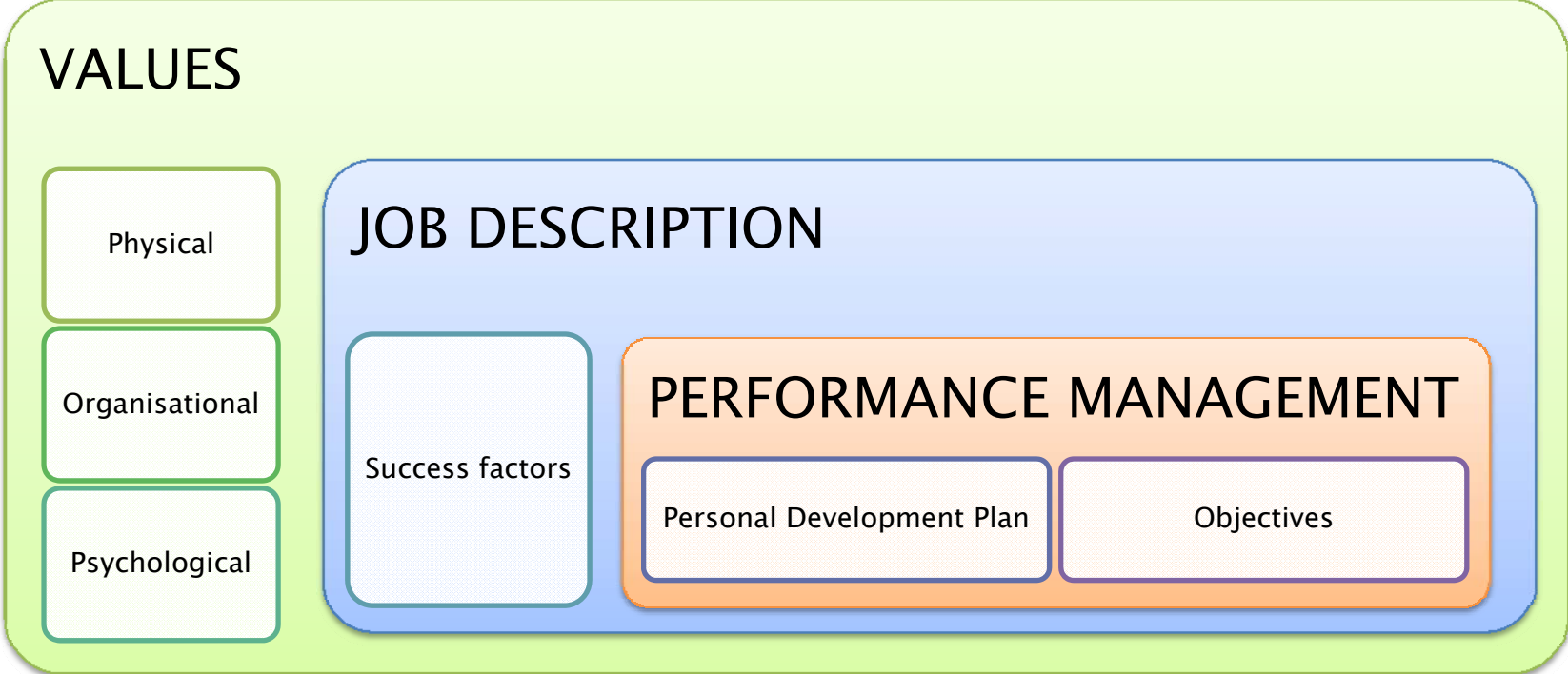


chris@anstey-ltd.com



Check Values
with Team
Survey

Leadership
Best Practice
by Managers



Check
Performance
with Review

Leadership best practice

The more you understand about personality, the better able you are to judge what motivates people – and yourself.

The more you understand about your own personality and that of other people, the better able you are to realise how others perceive you, and how they react to your own personality and style.





Leadership best practice

- 1 Goals and visions**
Values, beliefs and motivation
- 2 Influencing**
Assertive, responsive, non verbal communication, dealing with resistance
- 3 Decision making**
Certainty, uncertainty, problems, solutions



Leadership best practice

- 4 **Solving problems in teams**
Brainstorming, SWOT analysis
- 5 **Project management**
Organisational culture, methodology, structure, risks, scope, leading change, accountability
- 6 **Project business case**
Discovering, developing, delivering, customer relevance, product leadership, operational excellence



Leadership best practice

- 7 **Simpler communication**
Rules for writing and speaking, effective revision
- 8 **Performance Management**
Success factors, the balance between compassion and accountability, poor performers, setting standards, developing performance
- 9 **Situational Leadership**
Directive and supportive behaviours, adapted management relating to experience, performance and task